VZCZCXRO7748 RR RUEHCHI RUEHDT RUEHHM RUEHNH RUEHTRO DE RUEHGO #0118/01 0450610 ZNR UUUUU ZZH R 140610Z FEB 08 FM AMEMBASSY RANGOON TO RUEHC/SECSTATE WASHDC 7187 RUCNASE/ASEAN MEMBER COLLECTIVE RUEHGG/UN SECURITY COUNCIL COLLECTIVE RUEHBJ/AMEMBASSY BEIJING 1730 RUEHBY/AMEMBASSY CANBERRA 0907 RUEHKA/AMEMBASSY DHAKA 4767 RUEHLO/AMEMBASSY LONDON 2008 RUEHNE/AMEMBASSY NEW DELHI 4467 RUEHUL/AMEMBASSY SEOUL 7998 RUEHTC/AMEMBASSY THE HAGUE 0662 RUEHKO/AMEMBASSY TOKYO 5559 RUEHCN/AMCONSUL CHENGDU 1352 RUEHCHI/AMCONSUL CHIANG MAI 1385 RUEHCI/AMCONSUL KOLKATA 0219 RUEATRS/DEPT OF TREASURY WASHDC RHHMUNA/CDR USPACOM HONOLULU HI RUEHGV/USMISSION GENEVA 3512 RHEHNSC/NSC WASHDC RUCNDT/USMISSION USUN NEW YORK 1339 RUEKJCS/SECDEF WASHDC RUEHBS/USEU BRUSSELS RUEKJCS/JOINT STAFF WASHDC

UNCLAS SECTION 01 OF 03 RANGOON 000118

SIPDIS

SENSITIVE SIPDIS

STATE FOR EAP/MLS, EB/TRA PACOM FOR FPA TREASURY FOR OASIA:SCHUN

E.O. 12958:N/A

TAGS: ECON ETRD EINV PREL BM

SUBJECT: 2007 BURMESE IMPORTS AND EXPORTS RISE DRAMATICALLY

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11. (SBU) Summary. The Burmese Government recorded a substantial increase in both exports and imports in 2007 compared to previous years. Bolstered by a 71 percent increase in the value of natural gas exports, Burmese overall exports rose to \$5.9 billion in 2007, a 44.1 percent increase over 2006 levels. Burmese imports also increased by 25 percent, from \$2.2 billion in 2006 to \$2.7 billion. While oil and diesel products remain Burma's largest import, imports of cars increased a dramatic 242 percent during the past year. These trade figures do not include border trade. Thailand remains Burma's largest official trading partner, followed by India, Hong Kong, and China. Most Burmese imports originate in Singapore, as traders use Singaporean companies to ship products from the U.S., Europe, and Australia. End Summary.

Emphasis on Trade and Exports

12. (SBU) We spoke to researchers from local consulting company Business Information Group (BIG) about Burma's trade figures. BIG officials explained that the Burmese Central Statistical Office compiles trade figures from Customs, as well as incorporates import/export information listed on trade licenses issued by the Ministry of Trade. This combination results in overinflated figures, they told us. Instead, BIG uses only Customs data when compiling its trade statistics. It does not include border trade, which often does not go through Customs inspection, in its figures.

Value in USD

Year	Exports	Percent Change	L	Percent Change
2005 2006 2007	3,526,596,300 4,122,772,276 5,939,407,654	16.9 44.1	1,937,053,055 2,236,682,990 2,788,692,103	15.5 24.7

Source: BIG, 2008

13. (SBU) 2007 was a record year for Burmese trade, totaling more than \$8.7 billion. According to BIG, Burma's exports rose by 44.1 percent in 2007, up from \$4.1 billion in 2006 to \$5.9 billion in 12007. Exports of natural resources, including natural gas, timber, and gems, accounted for the majority of overall exports. Natural gas exports alone were worth \$2.8 billion, an increase of 78 percent over 2006 figures due to higher world prices. Exports of agricultural products, including rice, onions, garlic, and beans and pulses, also increased in 2007, up approximately 41 percent from 2006 figures. The regime also earned more revenues from sales and exports of precious and semi-precious gems; exports increased 38 percent, up from \$406 million in 2006 to \$561.6 million in 2007.

Burma's Exports, 2006-2007

Value in USD

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Category	2006 Value	2007 Value	Percent Change		
Natural Gas Ag Products Timber Prod. Gems Textile/Appl	1,515,520,847 733,843,272 549,743,572 406,128,702 272,584,119	2,703,165,496 1,032,896,547 572,913,157 561,637,794 286,802,745	78.4 40.8 4.2 38.3 5.2		
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Marine Prod. Minerals Other	259,597,321 126,573,378 258,781,165	366,308,384 94,084,869 321,699,662	41.1 -25.7 24.3		

Source: BIG, 2008

Total

14. (SBU) Approximately half of Burma's exports went to Thailand, which is the main importer of Burmese natural gas. Burmese exports to Thailand rose 66 percent in 2007. Exports to Burma's top five export destinations - Thailand, India, Hong Kong, China, and Singapore - increased overall in 2007, although exports to China rose a significant 84 percent last year. BIG officials predicted that China will become one of Burma's top three trading partners by 2010, due primarily to future Burmese exports of natural gas from the offshore Shwe Gas Fields to China.

4,122,772,376 5,939,407,654 44.1

Burma's Export Partners, 2006-2007

Value in USD

Country	Exports	Exports	Percent
	2006	2007	Change
Thailand India Hong Kong China Singapore Japan Indonesia Malaysia Germany Other	1,683,451,981	2,804,260,801	66.6
	669,632,429	743,517,185	11.0
	422,839,597	575,935,831	36.2
	257,759,570	475,579,468	84.5
	189,946,153	347,141,440	82.8
	157,643,070	186,707,607	18.4
	90,559,628	88,125,977	- 2.7
	82,383,382	113,509,099	37.8
	76,584,272	67,812,545	- 11.5
	491,972,295	536,817,701	9.1
Total	4,122,772,376	5,939,407,654	44.1

Source: BIG, 2008

Rising Imports

15. (SBU) Burmese imports in 2007 also increased substantially, by 24.7 percent over 2006 levels. Imports of oil and diesel fuel, primarily from Malaysia and Indonesia, continued to account for the majority of imports in 2007, again due primarily to higher world prices. Customs officials also noted a marked increase in the import of new cars, up 242 percent since 2006. The GOB tightly restricts the imports of new cars, granting licenses to Embassies, NGOs, select businesses, and those close to the regime. Many of the new cars imported in 2007 belong to regime cronies who built the new capital, Nay Pyi Taw. Instead of paying them in cash, the regime issued car import licenses, worth an estimated \$200,000 each.

Burma's Imports, 2006-2007

Value in USD

value in USD						
Product	2006 Value	2007 Value	Percent Change			
Oil/Diesel Machine Parts Textile Steel/Iron	498,383,556 242,304,396 220,392,058 137,215,212	471,960,839 243,894,103 275,915,696 177,684,589	- 5.3 0.7 25.2 29.5			
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Food/Beverage Medicine Plastic Car Palm Oil Chemicals Tires Computers Other	89,204,014 86,712,805 85,992,859 56,304,268 54,304,268 28,113,850 24,308,795 22,773,852 690,436,772	107,582,695 112,013,679 139,991,354 192,746,223 251,242,458 30,922,209 43,484,500 12,194,900 792,057,859	20.6 29.2 62.8 242.3 362.3 10.0 78.8 -46.5 14.7			

Total 2,236,682,990 2,788,692,103 24.7

Source: BIG, 2008

- 16. (SBU) Most of Burma's imports came from Singapore (\$811 million), as traders used Singaporean companies to bring in products from the U.S., Europe, and Australia. China was second, with \$564 million in exports to Burma, followed by Japan (\$238 million) and Thailand (\$227 million).
- 17. (SBU) According to business contacts, the regime in 2007 pledged to make it easier for companies to trade by improving the import/export license process. Since 2005, companies had to travel to Nay Pyi Taw to apply for individual import and export licenses, a process that took anywhere from two weeks to a month, depending on the company and the products for trade. In October 2007, the GOB introduced a one-stop service in Rangoon and Mandalay for import/export licenses for marine products and medicines. Businessmen tell us that for these products, companies may obtain licenses in as little as two days.

Comment

18. (SBU) Burma's higher export earnings are due primarily to higher world prices for its natural resources. Sadly, the Burmese people do not benefit from the increased revenues. Instead, Than Shwe and his senior generals pocket most of the revenues, while Burmese people find it increasingly difficult to feed their families. As long as world demand for Burma's natural resources remains high, Than Shwe will enjoy an ample income and will use the country's resources to gain political support from his neighbors.